

**Table D**  
**2003 Utah Market Share Report**  
**WORKERS COMPENSATION**

| <b>Rank</b>   | <b>Company Name</b>                 | <b>Percent<br/>of Market</b> | <b>Direct<br/>Premiums<br/>Earned</b> |
|---|-------------------------------------|------------------------------|---------------------------------------|
| 1   | Workers Comp Fund Of UT             | 66.64%                       | \$196,352,487                         |
| 2   | Liberty Mut Fire Ins Co             | 3.31%                        | \$9,747,460                           |
| 3   | Zurich American Ins Co              | 2.72%                        | \$8,024,034                           |
| 4   | American Home Assur Co              | 1.78%                        | \$5,241,736                           |
| 5   | National Union Fire Ins Co Of Pitts | 1.41%                        | \$4,165,658                           |
| 6   | Truck Ins Exch                      | 1.23%                        | \$3,615,757                           |
| 7   | Ace American Ins Co                 | 1.17%                        | \$3,440,565                           |
| 8   | Mid-Century Ins Co                  | 1.15%                        | \$3,394,957                           |
| 9   | Insurance Co Of The State Of PA     | 0.98%                        | \$2,879,619                           |
| 10  | California Ind Ins Co               | 0.91%                        | \$2,692,835                           |
| 11  | Commerce & Industry Ins Co          | 0.91%                        | \$2,690,060                           |
| 12  | Clarendon Natl Ins Co               | 0.82%                        | \$2,409,487                           |
| 13  | Employers Ins of Wausau             | 0.72%                        | \$2,126,513                           |
| 14  | Twin City Fire Ins Co Co            | 0.71%                        | \$2,096,392                           |
| 15  | Zenith Ins Co                       | 0.65%                        | \$1,928,696                           |
| 16  | American Guarantee & Liability Ins  | 0.63%                        | \$1,855,924                           |
| 17  | St Paul Fire & Marine Ins Co        | 0.61%                        | \$1,787,053                           |
| 18  | Auto-Owners Ins Co                  | 0.58%                        | \$1,707,278                           |
| 19  | Continental Cas Co                  | 0.56%                        | \$1,657,461                           |
| 20  | Indemnity Ins Co Of North Amer      | 0.56%                        | \$1,639,259                           |
| <b>TOTAL FOR TOP 20 RANKED INSURERS</b>             |                                     | <b>88.05%</b>                | <b>\$259,453,231</b>                  |
| <b>TOTAL FOR ALL 210 INSURERS WRITING THIS LINE</b> |                                     | <b>100.00%</b>               | <b>\$294,660,499</b>                  |